

Doug Carr

From: Doug Carr [lacey@glhba.ccsend.com] on behalf of Doug Carr [doug@glhba.org]
Sent: Monday, March 15, 2010 4:15 AM
To: Doug Carr
Subject: Ready For Lots of Local Building Codes?

Having trouble viewing this email? www.glhba.org/toolbox

The Tool Box

A Weekly Publication for Members & Friends
 March 15, 2010



In This Issue

[Upcoming Events](#)

[Parade Update: 29 Projects](#)

[Builder & Remodeler Expo Coming Soon!](#)

[Ann Garvey to Serve At NAHB](#)

[Membership Directories Are In the Mail](#)

[Quick Links](#)
[Remodelers Council](#)
[Spike Status](#)
[Board Directory](#)
[Membership Info](#)
[Housing Starts](#)

Follow-Up Report

Dear Doug,

Legislature Considering Bill To Give Control Of Building Code Back to Local Government

[House Bill 4575](#), introduced last week would give local municipalities the authority to begin creating their own local construction codes. The local governments say they need this authority in order to force builders to build to green standards. In favor of this are the Michigan Townships Association, the Michigan Municipal League, the Michigan League of Conservation Voters, and the Michigan Environmental Council.

Those against this are: AIA/Michigan, the Michigan Plumbing and Mechanical Contractors Association, the Sheet Metal and Air Conditioning Contractors National Association Michigan Chapter, the Mechanical Inspectors Association of Michigan, the Michigan Society of Professional Engineers, Associated Builders and Contractors of Michigan, American Council of Engineering Companies, the Michigan Association of Realtors, the National Federation of Independent Business Michigan, Michigan Forest Products Council and the Michigan Department of Energy, Labor and Economic Growth.

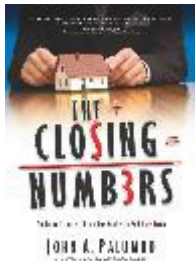


At a time when it's difficult enough for small businesses and builders to survive in Michigan, this is the last thing the industry needs! If every local government begins to establish its own building standards, this will create a crazy, costly, confusing and inconsistent building environment from one jurisdiction to the next. This will surely drive more people out of our state! I



Final traffic counts from the Home show were 2,969 people through the Show. This was an increase of 578 over the 2009 Show. The traffic was up 24%. This is consistent with what other Home Shows are experiencing around the state. This is a positive sign that things are on the rebound!

The Art & Science of Using Hard Numbers to Sell More Homes



Numbers are the weakest link in the industry. However, when used and explained properly to prospective home buyers, the numbers can become your strongest selling point. Stop hiding behind excuses about

encourage you to send a short e-mail to each of the members of the committee listed below to voice your concern about the possible impact of this.

Let them know what business you are in and tell them your role in the construction industry. Tell them how this would affect your business. Encourage them to not create something that would in effect begin dismantling and nullifying the Single State Construction Code. Be sure to let them know if you are a green builder! Tell them that the way to expand green building in Michigan is through education and incentives, not mandates. Remember to keep it short and be nice!

[Chairman Bert Johnson](#)

[Majority Vice Chair Harold Haugh](#)
[Representative Pam Byrnes](#)
[Representative Tim Melton](#)
[Representative Bettie Cook Scott](#)
[Representative Woodrow Stanley](#)
[Representative Jon Switalski](#)
[Representative Tory Rocca](#)
[Representative Hugh Crawford](#)
[Representative Rick Jones](#)
[Representative Jim Stamas](#)

Doug

CEO, GLHB&RA
Doug@glhba.org

Upcoming Events:

(Click on the links below to RSVP!)

Mar 10 Monthly Meeting "Web Based Small Business Training" MSU Federal Credit Union, 5:30 PM, Cost \$5, [RSVP Here](#)

Mar 25 GLHB&RA Board Meeting 9 AM, Lyman & Sheets Insurance

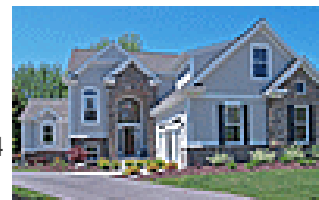
Apr 13 No Monthly Meeting Due To Builder Expo

Apr 22 Monthly Event: Builder & Remodeler Expo, Eagle Eye, 4-7PM [RSVP Here](#)

May 12 Monthly Meeting: Rycus Flooring

Parade Of Homes To Feature Nearly 30 Projects In 2010!

Last week was the deadline for Parade builders and remodelers to get their entries in for the 2010 Parade of Homes. Cindy Kosloski coordinator of the Parade reported that there were 24 new home entries and 5 remodel projects for a total of 29 entries. "I am



"I am encouraged that our local residential market has bottomed out and is now on the way up," said Doug Carr. "The fact that we have nearly 30 projects is further indication that our local home

"down markets."
Only \$24.95!
[Order Here](#)

How Do We Decide...



...Who Receives The Tool Box?

This newsletter is e-mailed to all members and non-members alike. GLHB&RA will send it to anyone and everyone that wants to keep in touch with our industry.

If you know of someone who would like to be on the list, e-mail us:

doug@glhba.org

building industry is prepared to press on in 2010 and deliver a successful Parade to the Lansing Region," he added. GLHB&RA is looking forward to a strong partnership with MSU Federal Credit Union in this year's Parade. If you would like to have an ad in the guidebook, e-mail Cindy at CKosloski@GLHBA.Org or call 323-3254.

Thank You MSU-FCU! 2010 Parade Of Homes Sponsor!

Get Ready for the Builder & Remodeler Expo April 22, Eagle Eye Conference Center

The Builder & Remodeler Expo is just around the corner. It will be held on Thursday evening April 22 from 4-7 PM. If you are an Associate member and want to purchase a table, we have held the price to just \$250. Last year 90 builders and/or remodelers attended! All **Builder Members get in free** and are allowed to bring one guest. Associates that are interested should [reserve their table space](#) now by [e-mailing Lacey](#), calling the office 517-323-3254 or faxing a contract to 517-323-0390. [Builders should RSVP](#) their attendance plans. A [layout of the floorplan](#) is also available.



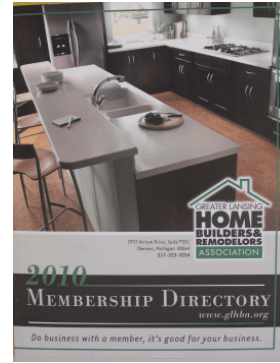
Ann Garvey Named 2010 Membership Chair of National Membership Committee

The National Association of Home Builders recently announced the appointment of local GLHB&RA member Ann Garvey to the position of Chair of the Membership Committee at NAHB. Ann is a Certified Graduate Associate, Certified Sales Professional, and a Certified Aging in Place Specialist. Ann also serves on the Board of Directors at GLHB&RA and is the Executive Director of the Charlotte Chamber of Commerce. "It is an honor for me to be able to serve at the National level," says Ann. Be sure to congratulate Ann when you see her!



The 2010 GLHB&RA Membership Directory Is
"In the Mail" and On It's Way To You!

The 2010 Membership Directories have arrived! One Directory will be mailed to every member. Additional copies may be available for \$10 each to members. If we misspelled your name, we apologize ahead of time. We take our time and try to do everything right. But an occasional typo slips through! Let us know what you think! We encourage you to use the directory to **do business with a member!**



[Forward email](#)

[SafeUnsubscribe®](#)

This email was sent to doug@glhba.org by doug@glhba.org.

[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Email Marketing by



Greater Lansing Home Builders & Remodelers Association | 2937 Atrium Drive Suite 201 | Okemos | MI | 48864